



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

September 11, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$52,596	21

Platinum Producers (\$30,000 - \$50,000)

Gold Producers (\$10,000 - \$30,000)

Lemar, Mike	Sunshine State Agency	\$29,157	14
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$23,758	7
Shackelford, Edward L.	The Assurance Group, Inc.	\$23,152	6
Borosak, William J. Jr.	Secure Financial Group, LLC	\$22,126	5
Ahlbum, Tim	Health Coverage Solutions	\$21,768	17
Hatton, Catherine E.	Long Island Insurance Solutions	\$18,196	17
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$15,984	1
Concklin, Ron	Rosenberg-Concklin, Inc.	\$15,721	11
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$15,070	6
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$11,976	4
Clark, John W.	Senior Solutions Insurance Agency	\$11,699	5
AmeriLife		\$11,583	18
Schwartz, Scott J.	Insurance Protection Services	\$10,452	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$10,042	3

Silver Producers (\$5,000 - \$10,000)

Barta, Devin M.	Barta Insurance Agency	\$7,896	4
American Eagle Consultants, Inc.		\$7,727	4
Abbatiello, Vincent	Mainstay Retirement Solutions	\$7,680	2
Ahmed, Nur N.	Ahmed Insurance Agency	\$7,008	2
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$6,035	2
Dworkin, Earl D.	Dworkin Insurance Agency	\$5,483	1
Abadjian, Pierre	Abadjian Insurance Group	\$5,460	2
McCabe, Michael M.	McCabe Insurance Agency	\$5,134	1



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Bronze Producers (\$2,500 - \$5,000)

Rosati, Lisa	Rosati Insurance Agency	\$4,932	3
Iwill Advisors, Inc.		\$4,872	3
Statkewicz, Thomas G.	Sylvan-James Associates, Inc.	\$4,572	2
Iglesias, Rafael A.	Iglesias Insurance Agency	\$4,308	1
Bahlkow, Valerie J.	Bahlkow Insurance Agency	\$4,104	2
Schwartz, Richard S.	Insurance Center of S. Florida	\$4,000	2
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$3,746	1
Centerstone Insurance & Financial Svcs.		\$3,647	1
Catron, Edward A.	Catron Insurance Agency	\$3,576	2
Maisto, Stephen	Senior Health Solutions	\$3,384	2
Carran, John S.	Carran Insurance Agency	\$3,359	1
Tong, James G.	Tong Insurance Agency	\$3,359	1
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$3,288	1
Arlein, David	Arlein Insurance Agency	\$3,276	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,191	1
Showalter, Harry R.	Showalter Insurance Agency	\$3,168	1
James M. Gray, Inc.		\$3,156	1
Senior Insurance Marketing, Inc.		\$3,156	1
Maisonet, Joseph	Maisonet Insurance Agency	\$3,084	1
Judah, Charles G.	MSIS, Inc.	\$3,059	1
Mendrin, Pete M.	Mendrin Insurance Agency	\$3,024	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$3,011	1
Snow, Audrey	Snow Insurance Agency	\$2,927	1
Stevens, Ronald W.	Stevens Insurance Agency	\$2,846	1
Valery, Albert L.	Valery Insurance Agency	\$2,846	1
Finkelstein, Sara	Finkelstein Insurance Agency	\$2,844	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$2,844	1
Wilgus, Allison M.	Wilgus Insurance Agency	\$2,844	1
Ireland, Pamela L.	Ireland Insurance Agency	\$2,759	1
Chacon, Cesar	The Insurance Hub	\$2,676	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$2,676	1
Cleveland, Keith E.	Cleveland Insurance Agency	\$2,622	1
Bowes, Rick	Bowes Insurance Agency	\$2,592	1



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

September 11, 2016

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Sheldon, Paul, CLU, ChFC	\$15,984
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Gold Producers (\$10,000 - \$15,000)

Schwartz, Scott J.	\$10,452	Ranney, Eugene	\$10,008
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Silver Producers (\$5,000 - \$10,000)

Ahlbum, Tim	\$9,876	Fingeret, Benjamin W.	\$6,035
Gilbert, Brian	\$7,752	Holzman, Robert	\$5,975
Ottovogio, Xiomara	\$7,044	Palmer, Casey V.	\$5,879
Brown, Matthew	\$6,959	Gumora, Helene	\$5,688
Mankamy, Mary	\$6,851	Dworkin, Earl D.	\$5,483
Kingsley, Beverly J.	\$6,467	Sutton, Gary E.	\$5,134
Stevens, Ray	\$6,395	Abbatiello, Vincent	\$5,004

Bronze Producers (\$2,500 - \$5,000)

Chard, Dani L.	\$4,944	Roberts, Horace A. III	\$3,059
Iglesias, Rafael A.	\$4,308	Aarons, Neill	\$3,048
Barta, Devin M.	\$4,296	Gilbert, Matthew C.	\$3,024
Brown, Christopher	\$4,200	Mendrin, Pete M.	\$3,024
Ripoll, Glenn A.	\$4,140	Tantillo, Robert V.	\$3,011
Weinberger, Robert	\$3,924	Lemar, Mike	\$3,000
Butler, Brian	\$3,852	Rosati, Lisa	\$3,000
Kirby, Joseph S.	\$3,768	Snow, Audrey	\$2,927
Tucker, Alan L.	\$3,768	Heck, Douglas S.	\$2,904
Ulayyet, Fred M.	\$3,746	Ahlbum, Jon	\$2,856
Simpkins, Mark A.	\$3,671	Dewalt, Geri B.	\$2,846
Dillow, David S.	\$3,647	Walters, Kenneth W.	\$2,846
Santiago, Paul	\$3,568	Finkelstein, Sara	\$2,844
Clark, John W.	\$3,564	Haidacher, Ildiko	\$2,844
McCullough, Sandra L.	\$3,359	Hoyek, Pete N.	\$2,844
Tong, James G.	\$3,359	Puels-Riccardi, Frances C.	\$2,844
Gold, Matthew	\$3,300	Riva, Antonio	\$2,844
Rush, Francine	\$3,300	Wilgus, Allison M.	\$2,844
Nordstrom, Timothy W.	\$3,288	Holdren, Theone	\$2,832
Arlein, David	\$3,276	Branch, Beth	\$2,784
Gordon, Ian	\$3,276	Clay, Samantha L.	\$2,760
Oblaczynski, William J.	\$3,276	Ireland, Pamela L.	\$2,759
Strulowitz, Larry	\$3,276	Graham, Christopher N., CLU	\$2,688
Sosso, Michael R.	\$3,192	Abadjian, Pierre	\$2,676
Jacobs, Douglas M.	\$3,191	Jennings, Mark	\$2,676
Hilgendorf, Sydney M.	\$3,179	Laughlin, James A.	\$2,676
Showalter, Harry R.	\$3,168	Cleveland, Keith E.	\$2,622
Kathrein, Joseph L.	\$3,156	Bahlkow, Valerie	\$2,616
Ahmed, Nur N.	\$3,084	Bowes, Rick	\$2,592
Payant, Thomas A.	\$3,084		